

INTERNAL SALES ENGINEER OR TRAINEE SALES ENGINEER



Location: Southampton Service Centre | 16 Parham Drive, Eastleigh
Salary: £24,000 - £30,000 per year
Permanent, Full Time

Full Description

An experienced individual from a Gaskets, Pumps, Valves, Seals, Filtration background will be considered for this role.

Alternatively, we are also able to consider this for a Trainee entry level position.

Key Responsibilities of Internal Sales Engineer:

- Support with the management of specified accounts
- Support team to achieve KPIs
- Follow up on sales enquiries from allocated customer portfolio and prepare sales quotes/proposals
- Cross-sell KLINGER products within your customer portfolio
- Provide technical support to customers
- Ensure on time delivery targets are met for your customers including efficient and effective communication and response times
- Route customer complaints to the appropriate department (QC)
- Regularly update customer details on BC365, including Sales, Procurement, Engineering and Asset Management contacts
- Build rapport with clients efficiently and professionally to obtain relevant market information
- Engage in and contribute to, Continuous Improvement activities within the department
- Provide support and cover to team members

Key Requirements of Internal Sales Engineer:

- Previous experience within Customer Service/Administration role is essential
- Experience within Manufacturing business desirable but not essential
- Exceptional attention to detail and a commitment to producing high-quality work.
- Effective time management and organisational skills
- Strong verbal and written communication skills.
- Ability to work effectively as part of a team and collaborate with colleagues across departments.
- Proficient in Microsoft Office Packages

Discover the benefits of working at KLINGER, and apply today!

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